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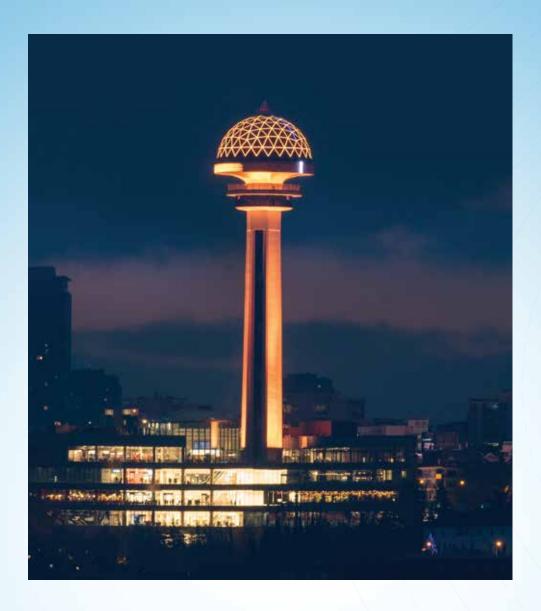


### ANKARA'S BACKGROUND



Ankara Esenboga International Airport (ESB) stands as the gateway of central Turkey to the world, serving direct flights to 80 destinations including the seasonal charter flights. State of the art terminal building accommodated 16.7 million passengers in 2018.

Operator of 15 airports worldwide, TAV Airports assists the airlines to grow their business in ESB through its regional experience and know-how.







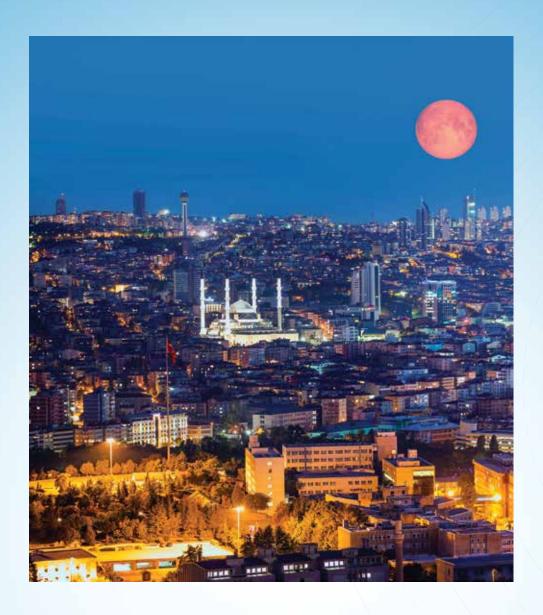
### ANKARA HAS A CENTRAL LOCATION



Ankara is the second biggest city of Turkey with a population of 5.4 million. It is the capital city of Turkey, hosting the Turkish Government and all foreign embassies. Located at the center of highway and railway networks of the country, Ankara and its vicinity is also an important region for commercial activities.

Ankara Esenboga Airport (ESB) is well connected to the city. Transportation to airport is possible by taxis, shuttle buses or regular buses. The renewed road to the airport considerably shortened the transportation time to ESB. A new subway line to connect the airport and city center is also being planned. Distance to city center is 28km.

CATCHMENT AREA OF ESB				
Driving Time	Population			
30 min	2 million			
60 min	3.5 million			
120 min	6 million			







# ESB HAS GREAT POTENTIAL FOR DIRECT SERVICE

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The center of bureaucracy and politics, Ankara has a rapidly expanding economy. Both for economic and political reasons, Ankara is attracting more and more people to town. The propensity to fly increases as flying turns into a routine rather than a privilege.

Furthermore, Ankara and the vicinity is home to many ethnic Turks in Europe, who tend to visit friends and relatives at least once a year.

Simply, Ankara is showing great potential for future due to being the center of Government, its growing economy and many emigrants in Europe.

Yet, the traffic figures indicate that 34% of the total international passengers have to make a connection elsewhere in order to fly from Ankara Airport (ESB) to their end destination. Most of the connections are made via Istanbul Ataturk Airport (IST). The circuitousness of an IST connection for Middle East and CIS destinations is a hassle for Ankara traffic, proving potentials for direct service.

Additionally, ESB traffic has high yields due to its unmet traffic potential and premium passenger profile.

AVERAGE ONE-WAY TICKET FARE				
Destination Region	Fare			
Europe	\$ 109			
Russia & CIS Countries	\$ 139			
Middle East	\$ 220			







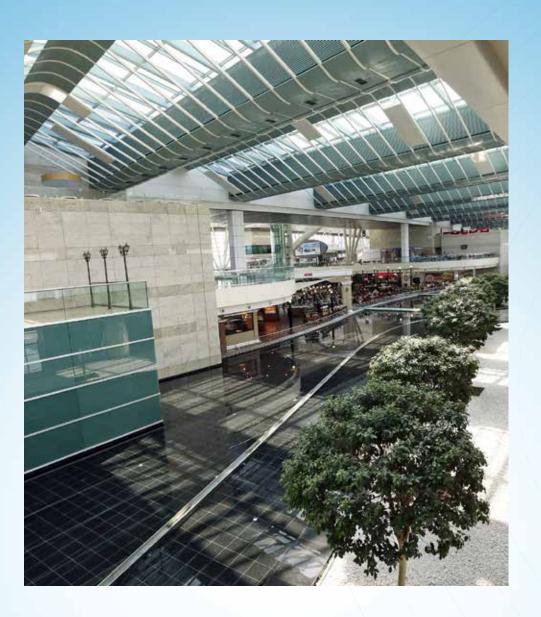
### ESB IS A NEW AND EFFICIENT AIRPORT

The construction of the totally new Ankara Esenboga Airport (ESB) was completed in 2006. The airport covers both domestic and international terminals in a single building which increase the operational efficiency and the ease of passenger flow.

The facility is equipped with the latest technologies, all contributing to the security and efficiency of the operations. In ESB, it takes only 3 minutes to have your luggage delivered after your flight.

Smooth operations ensure short turnaround times in ESB where the ground service for your aircraft can be provided within 50 minutes.

FACTS AND FIGURES OF ESB AIRPORT					
Runway Capacity	23 ATMs/hour				
Terminal Area	182,000 m <sup>2</sup>				
Check-in Desks	138				
Boarding Bridges	18				







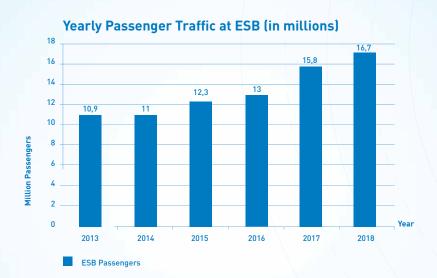
### ESB IS A GROWING AIRPORT



The airport's traffic is increasing at a fast pace. Passenger traffic has grown over 6% in 2018 from 15.8 million to 16.7 million.

The international passengers handled reached 2.2 million in 2018. Kiev, Dusseldorf, Munich, Amman, Tehran, Madinah, Frankfurt, Doha and Vienna are some of the major international routes in ESB's network while there still remains potential for direct flights to many other unserved destinations.

ESB currently has 34 international destinations served non-stop. Lufthansa, Ukraine International Airlines, Qatar Airways, AZAL, Saudi Arabian Airlines and Mahan Air are some of the international carriers operating in ESB. Also, Turkish carriers such as Pegasus Airlines, Turkish Airlines and Sun Express operate international services to/from ESB.



## ESB IS OPERATED BY EXPERIENCE MANAGEMENT WITH REGIONAL KNOW-HOW

TAV Airports has been operating Ankara's International Airport (ESB) since 2006. Having established itself as an international brand with its ever increasing business volume and successful projects in the three continents, TAV Airports serves more than 1,024 thousand flights by more than 200 airline companies and 152 million passengers each year. TAV Airports is the leader in airport operations in Turkey, and is becoming a leading operator in the Middle East North Africa (MENA) region.

Havaş is a prominent ground handling unit of TAV Airports, and it has strong presence in ESB, extending its 85 years of ground handling know-how to the use of airlines in Ankara.

TAV deploys an expert management team in charge of operations in Ankara Airport, ensuring quality airport service in compliance with international standards.







#### Istanbul Atatürk Airport

68M pax in 2018 Operator Concession - Lease

#### Skopje International Airport

2.2M pax in 2018 Operator Concession - BOT

#### **Ohrid Airport**

184K pax in 2018 Operator Concession - BOT

#### **Monastir Airport**

1.6M pax in 2018 Operator Concession - BOT

#### **Enfidha Airport**

930K pax in 2018 Operator Concession - BOT

> Doha Hamad Airport Passenger Terminal Complex

USD 3.9 billion

#### Ankara Esenboga Airport

16.7M pax in 2018 Operator Concession - Lease

#### **Antalya Airport**

31.6M Pax in 2018 Operator Concession – BOT

#### Riga Airport

7.1M pax in 2018
Management of
Commercial Areas
Concession - Lease

#### Batumi Airport

600K pax in 2018 Operator Concession - BOT

#### **Madinah Airport**

8.1M pax in 2018 Operator Concession - BOT

> Abu Dhabi Airport Midfield Terminal Building

USD 3 billion

#### Gazipasa-Alanya Airport

1.2M pax in 2018 Operator Concession - BOT

#### Tbilisi Airport

3.8M pax in 2018 Operator Concession - BOT

#### **Zagreb Airport**

3.3M pax in 2018 Operator Concession - BOT

#### Milas-Bodrum Airport

4.2M pax in 2018 Operator Concession - BOT

#### Izmir Adnan Menderes Airport

13.4M pax in 2018 Operator Concession - BOT

Tripoli Airport

USD 2.3 billion

		Airport New Terminal	Editablac IIII abti actal c		Amsterdam Airport Schiphol New Pier A
USD 400 million	USD 490 million	USD 1.1 billion	USD 1.17 billion	USD 765 million	USD 290 million

### **ESB PRESENTS THE POINT OF CONTACT**



You will never be ignored or left confused in search of answers for your operational needs. Ankara Airport's (ESB) marketing team is fully responsible for ensuring communication and cooperation with you.

#### For general enquiries:

tavmarketing@tav.aero

#### **ESB's route development contacts:**

Can Canbolat Senior Marketing Specialist Can.Canbolat@tav.aero

Özge Küçükcan Business Planning Manager Ozge.Kucukcan@tav.aero







ESB

ANKARA ESENBOĞA AIRPORT



